

IAN HITCHMAN

SOFTWARE & WEB DEVELOPMENT

KEY SKILLS

Full Stack Development	Web/App Design	Front End/Back End
Troubleshooting	Bug Fixes	Scope & Scale Planning
Project Management	Coding/Programming	Team Collaboration
Systems Integration	Business Acumen	Managing Relationships
Customer/Client Focus	Researching	Procurement/Buying

CONTACT

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- 🌐 [GitHub Page](#)

PROFILE

An up-and-coming Web Developer, with excellent hands-on, and recent experience in Full Stack Development, Web Design and App Design, and innate skills in UI Design, CI/CD, Front/Back End Development and Testing. Having switched career paths from Procurement & Buying, I leverage unique skills in client/customer communication, stakeholder management, team collaboration, project delivery, and business acumen. My objective is to use my resourceful skills as a valuable addition to the team.

TECHNICAL SKILLS

- ✓ Languages:
 - CSS
 - HTML
 - JavaScript
 - TypeScript (learning)
- ✓ Frameworks & Libraries:
 - Next
 - React
 - Tailwind
 - Sass
- ✓ Database
 - MongoDB
 - SQL
 - Supabase
- ✓ Backend
 - Node.js
 - Express
 - Stapi
 - Beachshore CMS

PROFESSIONAL EXPERIENCE & SKILLS

Beachshore Design. – Web Developer

Oct 2023 – Jan 2024

- Delivered bespoke and tailored web solutions for customers by capturing requirements, assessing needs, specifications, and budgets, and translating into functioning and optimised web development.
- Created responsive and engaging websites and front-end applications using HTML, CSS, JavaScript.
- Supported back-end functionality through PHP and SQL.
- Worked collaboratively with teams, stakeholders, and clients to conceptualise and implement new features, developments and designs within strict timelines and budgets.
- Defined the scope and scale of software projects, enabling a positive user experience through design thinking, standardising output with responsive and device-friendly approaches.
- Cultivated excellent rapport and understanding of client needs by actively listening, translating goals into concepts, and delivering outstanding designs.
- Combined design and development acumen to provide compelling and engaging website designs.
- Developed unique and customised interfaces by providing UI support.

Key Achievements:

- Secured 100% repeat business from all clients where applicable.

UoE/HyperionDev. – Full Stack Web Development Course

Mar 2022 – Sep 2023

- Completed the HyperionDev Full stack Web Development bootcamp (accredited by University of Edinburgh) to master web development and software design fundamentals including, coding in JavaScript, CSS, HTML, and utilising frameworks React and Next.js.
- Studied and conducted Front End web development, using CSS, React, and Bootstrap to create UI elements.
- Utilised Express and MongoDB to construct Back End components in order to handle user data.
- Learnt skills in validation and authentication of users through JSON Web tokens and utilised API routes in an express backend.

Key Achievements:

- ✓ Ranked 1st out of 109 candidates on completion of the course.

PROJECTS

Social Media App – <https://community-mern.vercel.app/>

Full Stack Social Media App

- Enables users to post their thoughts. Utilised MongoDB as the database, Next.js as the main framework, and Clerk for user authentication.

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TRAINING

CIPS Level 6 – Chartered Institute of Procurement and Supply

Advanced Negotiation – Scotwork

Game Theory & Structured Negotiation – TWS Partners

EDUCATION & TRAINING

Mechanical Engineering.
University of Leicester. 2015

REFERENCES AVAILABLE ON REQUEST

**Public REST API – <https://soupabase.com/>
REST API hosted on Cloudflare workers.**

- A public free to use REST API with real-pseudo data for testing, teaching and prototyping. Using Hono and Supabase as backend and HTMX for frontend.

**Quotation Management System – <https://github.com/ianh8899/rfq-app/>
Full Stack MERN Project**

- An RFQ app enabling buyers to manager requests for quotations. Utilised MongoDB, Express, React (Next.js), and Node.

PREVIOUS EXPERIENCE

Tevva London. – Senior Production Buyer Aug 2022 – Mar 2023

- Headed market position as the top commercial commodity for technology, excelling in performance, cost, and sustainability.
- Executed research of new, existing, competitor, and supply chain technology to develop new sourcing strategies and expand business globally.
- Led a cross functional team with hands-on leadership, empowering collaboration, and ownership of own functions in a results-orientated environment.

Key Achievements:

- ✓ Secured the supply chain for production in 40 days in order to meet the first customer deliveries and hit key shareholder milestone (Aug 2022).

Alstom. – Commodity Buyer, Direct Purchasing Feb 2021 – Jul 2022

- Acted as the local lead buyer for electrical hardware with a primary focus on optimising contract position and developing new products.
- Leveraged lucrative relationships with global procurement, stakeholders, and senior management.

Key Achievements:

- ✓ Collaborated with internal stakeholders to deliver new product strategy which offers significant weight, labour, and resulting cost savings ensuring new product is more competitive in the market – 400kg and 50hrs labour savings per car (Nov 2020).

Jaguar Land Rover. – Senior Global Strategy Buyer Feb 2019 – Feb 2021

- Headed Production Purchasing to ideate and implement sourcing plans for components and systems for projects through stakeholder engagement, negotiation, team leadership, market research, and tendering processes.

Key Achievements:

- ✓ Utilised structured negotiation (game theory) to deliver £12m savings lifetime on Bulk Materials (Apr 2019).

Jaguar Land Rover. – Buyer Sep 2017 – Feb 2019

- Oversaw operations including contract management, supplier performance, improvement strategies, and stakeholder engagement.

Key Achievements:

- ✓ Formulated a cost, quality, and delivery improvement to save £2m of fastener prototypes (Oct 2018).

Jaguar Land Rover. – Graduate Scheme, Production Purchasing Sep 2015 – Sep 2017

- Secured graduate scheme, and after completion, offered permanent job within Production Purchasing, due to exceptional performance and potential.

Key Achievements:

- ✓ Successfully completed a process improvement project to remove administrative tasks from buyers to outsourced shared service team saving 30hrs per week of buyers' time (Jul 2018).